

## Annik Boily

VAL-DES-MONTS, QUEBEC, CAN



# Never Quit on a Bad Day

**“A very good friend of mine, Kimberly, told me one day: ‘Never quit on a bad day. Choose a good day if you want to quit.’”—Annik Boily**

**A**nnik knows what it’s like to have bad days—really bad days. When Annik was a teenager, she overcame a severe health crisis. She pursued her dreams, graduated in accounting, got married, and had three children. Then her marriage fell apart, breaking her heart. It was around this time that a friend introduced Annik to dōTERRA® products. At first, Annik didn’t want to build a business, but she shared essential oils because she wanted to help her friend. Soon she started doing it for herself.

Annik says, “I never thought this would become my new dream, my new hope,

offering me the opportunity to meet amazing people who are part of my life and my family life. It financially prepared me to support my three children plus our future.” She credits her business for helping her rise through the difficulties of what she had been going through, discovering new leadership and strengths in herself. “Today, I realize that I needed all of those strengths to face the big giants of my life.”

Of course, everyone faces great challenges in their businesses. Annik recognizes the frustration of “losing builders, legs falling apart, jealousy, and

incredibly difficult life challenges.” Her advice is to choose to listen to the voice of truth. “The voice of negativity will drive you to the pit of discouragement and incredulity, letting your dreams fade away,” she explains. “The voice of truth says: all things are possible. It is not the time to quit on a bad day. It will pass. Tomorrow will be better. You can do this. Get up and rise.” She encourages all to “use those challenges and really hard times to shape you into a stronger person who will leave a legacy and example of courage.”

## T O D A Y I S A N E W D A Y

**“I hit Diamond in one of the toughest seasons of my life. I am still amazed, to be honest. But you know what? We can all do this. This is what is so powerful about this business; there is no reason not to achieve your dream unless you give up. Today I have new dreams. Some have past, but today is a new day, and I have a new story. Be strong and courageous, and never quit on a bad day.”—Annik Boily**





Results not typical. Average earnings are less. See dōTERRA Opportunity and Earnings Disclosure Summary on doterra.com.